

MACON COUNTY SCHOOL DISTRICT
Request for Proposal (RFP)
CELLULAR TELEPHONE & MOBILE INTERNET ACCESS SERVICES
Bid Opening Date: January 13, 2012 10:00 AM (Central Time)

I. MISCELLANEOUS

- A. The Macon County School District/Board of Education intends to contract for Cellular Telephone Services and Mobile Internet Access (includes Blackberry or Blackberry-like services, email, etc.) for mobile wireless devices with the most responsive bidder offering a proposal that is deemed the most acceptable and advantageous to the Macon County School District.

Macon County School District will accept sealed bids to provide specified services beginning July 1, 2012 to June 30, 2013 with the school system having the option of two one-year extensions (July 1, 2013 to June 30, 2014 and July 1, 2014 to June 30, 2015). The Options will be executed at the school district's discretion provided pricing remains the same, vendor continues to meet all other requirements, and the school district continues to be funded through the E-rate program.

All requirements specified in this RFP and the vendor's bid become part of any awarded contract.

- B. Point of Contact:
 Randy Johnson, Technology Coordinator
 Macon County School District Board of Education
 P.O Box 830090
 501 South School Street
 Tuskegee, AL 36083
 E-mail: johnsonr@maconk12.org

Vendors with questions regarding bid specifications must submit their questions in writing to the Technology Coordinator at email: johnsonr@maconk12.org not later than **January 6, 2012**. All questions and responses will be posted to the district's website for information purposes only (www.maconk12.org - Click on "Files and Documents" on the left side of the homepage, then click on "RFPs"). It is the vendor's responsibility to check the website periodically before submitting a bid.

- C. Any changes, additions, or modifications to the bid request will be posted to the Macon County School's web site at www.maconk12.org (Click on "Files and Documents" on the left side of the homepage, then click on "RFPs"). It is the vendor's responsibility to check the website for any changes to the bid request periodically and before submitting a bid.

- D. **Sealed bids** must be submitted in two (2) printed copies and 1 electronic exact copy (.doc or .pdf format) prior to the bid opening, on **January 13, 2012 at 10:00 AM (Central Time)**, at the Macon County School District Board of Education, P.O. Box 830090, 501 South School St, Tuskegee, AL 36083.

The envelope/container must be marked "**Bid Y15-MCCELL Cellular Telephone Services**" on the front and "SEALED BID DO NOT OPEN" on the seal. Mail to Attention: Randy Johnson, at the address listed above.

Any late bids will not be opened or considered. No faxed or electronic bids will be accepted.

Failure to provide the information requested in this RFP in the requested format is reason for rejection, without consideration.

E. Specifications are not intended to eliminate any reputable manufacturer, brand, or bidder. Reference to manufacturers, brand names, suppliers' itemization numbers, etc. is intended to set quality and feature standards and does NOT exclude bids from others as long as quality and feature standards are met.
F. If a bid differs in any way from the bid specifications, the bidder must list the differences on the Bid Response Form telling exactly where and how the bid deviates from said specifications. If no exceptions are listed in this section, it will be presumed the bidder proposes to meet all specifications in every respect; and if awarded the contract, performance on this basis will be required.
G. All vendors must complete and submit the Bid Response Form included with this document, as a minimum, for submitting their bid pricing and company information. The vendor's bid may include additional quote pages in the vendor's preferred format. However, all pricing must be entered in the Bid Response Form, as a minimum, to enable the district to compare pricing from all vendors using the Bid Response Forms. Reference statements, such as "See Page XX," "Refer to Page XX," etc. should not be entered in the Bid Response Form.
H. It is the bidder's responsibility to comply with all local, state and federal laws applicable within the context of this bid.
I. Macon County School District is exempt from all sales and use taxes under the provisions of Title 40, Chapter 23, Section 4 (15), Code of Alabama, 1975.
J. Bid price is to be all-inclusive (including taxes, fees, etc.) with no allowable additional costs to Macon County School District.
K. Contracts over \$10,000 require compliance with Equal Employment Opportunity Regulations, The Clean Air Act, The Clean Water Act and Environmental Protection Agency Regulations.
L. The Macon County School District is an equal educational opportunity agency and prohibits discrimination in any of its educational programs, including employment, on the basis of sex, race, religion, national origin, color, age or any handicapping condition. The Board of Education complies fully with the provisions of Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, and the appropriate Department of Education regulations.
M. The final awarding of this bid will be made by the Macon County School District/Board of Education based on a recommendation from the Superintendent.
N. If you choose not to bid, please return the invitation to Macon County School District and state the reason. Failure to respond may cause your company to be removed from the bid list file.
O. The Macon County School District reserves the right to reject any and all bid proposals if deemed necessary.
P. All vendors must have a valid Service Provider Identification Number (SPIN) as a valid Telecommunications service provider with the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC). The Telecommunications status must be maintained for the length of the contract and any extensions to be able to provide cellular services.
Q. Macon County School District will review all proposals for service utilizing guidelines outlined by the Alabama State Bid Law and USAC-SLD E-rate program funding requirements.
R. All vendors submitting a bid are responsible for understanding USAC and FCC E-rate eligibility rules and are required to identify any costs, fees, products, or proposed uses that do not meet the rules of eligibility for E-rate funding and should be filed as ineligible fees/charges.
S. Vendor must have been in continuous business for a minimum of 3 years and must be a provider, not a reseller, of services requested.

<p>T. In the event vendor equipment, software, materials, etc. are necessary to provide services, they must be compatible with existing equipment, software, material, etc. The school system is not required make any purchase of equipment, software, material, etc. to accept the vendors services (other than the purchase of user devices/handsets).</p>
<p>U. Prices shall be good for the length of this contract (including option years). The cost of cellular phones and services added during the contract term and any extensions will be charged according to the contracted rate.</p>
<p>V. Macon County School District reserves the right to cancel the contract if E-rate funding is not approved during the specified period of the contract and/or any of the extension periods.</p>
<p>W. Macon County School District reserves the right to cancel the contract with the vendor for nonperformance at any time during the contract period. Nonperformance includes, but is not limited to; failure to supply good quality service, failure to provide services for the full term of the contract, installation performance, poor billing and customer service services, and failure to maintain status as an authorized representative of services.</p>
<p>X. At the request of Macon County School District, the Vendor shall invoice the Schools and Library Division (SLD) directly (generate a Service Provider Invoice, FCC Form 474) for the discounted portion of each bill in accordance with SLD regulations. In this case, if requested, the school district will only be invoiced for the undiscounted portion and 100% of all ineligible fees.</p>
<p>Y. The Vendor must be able to provide consolidated billing under a single billing account number with detailed breakdowns of charges to individual telephone numbers and by service type such as but not limited to maintenance and charges over and above the basic plan. If the vendor has an invoice system that is accessible through an Internet interface which will enable the district to view invoices, as needed, this should be specified in the vendor's response. Such a system, if available, must be made available to Macon County School District, with a minimum of two logins, at no extra charge.</p>
<p>Z. This bid and any resulting contract does not restrict Macon County Schools from using other wireless telecommunication and Internet Access services from other vendors.</p>

II. REQUIREMENT SPECIFICATIONS

A. Macon County School District is seeking cellular telephone services with mobile Internet Access services for mobile wireless devices (includes Blackberry or Blackberry-like services, email, Internet browsing, etc.) and/or direct connect/mobile to mobile type capability serving personnel located at the Central Office, all administrative sites, and all school system sites.

- 1) The Vendor is to provide service plans for cellular phone services including, but not limited to, a local footprint including all of Macon County School District locales as a minimum. Custom calling services required as a part of the proposed service plans are voice mail capability, texting, caller identification service, unlimited direct connect/mobile to mobile type services (where requested), and Mobile Internet Access (i.e. Blackberry or Blackberry like services, email, Internet, etc.).
 - a. Macon County School District expects to start service for a total of approximately 120 cellular telephone lines, starting with an estimated 8 that include Internet Access Services for wireless devices (i.e. Blackberry or Blackberry like, Internet, etc.).
 - b. Pricing is requested for service plans with the following minimum services as well as other optional services (see Bid Response Form):
 - i. **Plan A-1** - 300 cellular minutes per phone available for national roaming at no extra charge and nationwide long distance, custom calling features, unlimited mobile to mobile service and 3000 shared peak minutes are required (or the nearest vendor plan)
 - ii. **Plan A-2** – the same as Plan A-1 except without unlimited mobile to mobile
 - iii. **Plan B-1** - 600 cellular minutes per phone available for national roaming at no extra charge and nationwide long distance, custom calling features, unlimited mobile to mobile service, unlimited Blackberry (or Blackberry like) data/internet/texting services and 5000 shared peak minutes are required (or the nearest vendor plan)
 - iv. **Plan B-2** – the same as Plan B-1 except without unlimited mobile to mobile
 - v. **Plan C** - Pricing is also requested for a cellular plan with unlimited calling, nationwide calling, custom calling features, Blackberry or Blackberry like services unlimited text messaging, unlimited data downloads
 - vi. **Plan D** – the same as Plan B-1 except with nationwide roaming

The Vendor is invited to provide pricing for other plans that are not specified however, the vendor must provide pricing for the requested plan/s as a minimum. Additionally, the minimum requested services must be included in all proposed plans.

- 2) All current cellular phone numbers for Macon County School District must be retained and the existing Verizon phone units should be used where possible. Vendor must indicate in their response whether the existing handsets can be used with their services. If reprogramming or other updates of the existing phone units are required and possible, identify any additional fees as part of the quoted pricing and briefly explain the process needed to update the units. In the event the handsets cannot be updated, provide pricing for comparable and other optional handsets. The pricing for handsets and updates to existing handsets is ineligible for E-rate funding.

Note: Per E-rate guidance: "An applicant may not receive free or discounted services from a service provider that have the effect of providing a discount level to the applicant greater than the discount allowed for Schools and Libraries support." According to the FCC's clarification of the Sixth Report and Order (DA 10-2355), "service providers cannot offer special equipment discounts or equipment with service arrangements to E-rate recipients that are not currently available to

some other class of subscribers or segment of the public.”

- 3) Optional pricing for a maintenance plan for handsets is required but not eligible for E-rate funding. The vendor must be able to provide maintenance services (repair and replace phones) within the general vicinity and a short driving distance of Macon County Schools (mail in replacement plans will not be acceptable).
- 4) Pricing is requested for USB Wireless Internet Cards or Internet Hotspots (cellular data cards, hubs, etc.) and service plans (not currently eligible for E-rate funding). Macon County School District expects to start service for a total of approximately 5 cards.
- 5) The number of lines, Internet/data cards, and phones will change during the period of the contract and any extensions based on system needs with no additional costs beyond those quoted. Vendor plans shall allow for removal of any lines/phones during the period of the contract and any extensions without Macon County School District incurring any additional penalties or fees. Additionally, adding lines, phones, or data cards will not extend the contract or start a new contract period for the added line/phone/data card, beyond the period specified in this request.

B. List of Sites:

1. Macon County Board of Education District Office, 501 S. School St., Tuskegee, AL 36083
2. Booker T. Washington High School, 3803 West Martin Luther King Highway, Tuskegee, AL 36083
3. D.C. Wolfe, 4450 Cross Keys Road, Shorter, AL 36075
4. George Washington Carver, 303 Union Springs Highway, Tuskegee, AL 36083
5. Macon County Career & Technology Educational Center, 1902 Taylor Street, Tuskegee, AL 36088
6. Macon County Alternative Learning Center, 1809 Franklin Road, Tuskegee, AL 36088
7. Notasulga Elem-High School, 500 East Main Street, Notasulga, AL 36866
8. Tuskegee Institute Middle School, 1809 Franklin Road, Tuskegee, AL 36083
9. Tuskegee Public, 101 West Price Street, Tuskegee, AL 36083
10. Macon County Maintenance & Receiving, 501 Laslie Street, Tuskegee, AL 36083
11. Macon County Transportation Department, 3608 West Martin Luther King Highway, Tuskegee, AL 36083

The Customer reserves the right to add or remove sites during the term of the contract due to district changes that may occur during this time. Added sites will be authorized to us this contract and receive services and devices using the contracted rate. If a site closes, services to that site will be terminated and invoicing discontinued upon termination.

<p>C. The vendor must verify that the proposed services included in the Bid Response Form work properly from all school buildings and administrative Office locations within the Macon County School District.</p> <p>Prior to contract award, Macon County School District reserves the right to test any service with existing equipment or proposed equipment. This includes testing of all coverage areas claimed by the Vendor. Any devices must be provided to the Macon County School District’s technology department for examination and testing with no obligation on the school district’s part to purchase the products or for the bid to be granted to the Vendor.</p>
<p>D. The Vendor must identify any of the quoted services or portions of services that are ineligible for E-rate funding and provide separate eligible and ineligible pricing.</p>
<p>E. The Vendor must provide a detailed description of the proposed services identifying how the solution meets the requirements stated in this RFP.</p>
<p>F. Vendor must provide three (3) references of comparable size and scope with a summary of the services provided.</p>

III. BASIS OF AWARD

In keeping with the guidelines of USAC, this contract will be awarded to the most cost effective provider who submits a complete and accurate submittal that meets the stated requirements. Prices of the eligible products and services will be the primary factor, but not necessarily the sole factor, in evaluating the bids. Other factors of consideration may include but are not limited to price of the ineligible products and services; quality of service, including coverage area, maintenance plan; prior experience, including past performance, personnel qualifications, including technical excellence; management capability, including schedule compliance; environmental objectives; and flexibility of leasing terms and arrangements. Macon County School District does not guarantee award of a contract and reserves the right to reject all bids.

These factors as well as others may be utilized in weighing the RFP responses as follows:

Factor	Weight
Price of Eligible Services	30%
Price of Ineligible Products & Services	25%
Quality of Service and Coverage Area	25%
Prior Experience	10%
Maintenance Plan	10%
TOTAL	100%

IV. REQUIRED CONTENTS OF BID AND ATTACHMENTS

- A) Completed Bid Response Form (all pages)
- B) Documentation verifying vendor is a valid E-rate provider with an approved SPIN for Telecommunication Services
- C) Coverage map for the State of Alabama and Macon County
- D) Detailed Description of Proposed Services/Service plan information
- E) Statement of existing handsets compatibility with the proposed services.
 - a. Explanation of any procedures and costs necessary to update existing phones, if possible/required
- F) References of a minimum of 3 other customers for whom company has provided similar size and scope of services

An entire copy of the bid response and supporting documentation shall be submitted in two (2) paper copies and one exact electronic copy in Microsoft Word or Adobe Acrobat format (.doc or .pdf, respectively).

Failure to provide the required information in the specified manner will be a basis for disqualifying the bid and causing the bid to be thrown out without consideration.

**MACON COUNTY SCHOOL DISTRICT
Request for Proposal (RFP)
CELLULAR TELEPHONE & MOBILE INTERNET ACCESS SERVICES
Bid Opening Date: January 13, 2012 at 10:00 AM (Central Time)**

BID RESPONSE FORM (Page 1 of 15)

Name of Firm: _____

Address of Firm: _____

Representative's Name (Type or Print): _____

*Authorized Signature: _____

Date: _____ Telephone: (____) _____

E-mail: _____

E-rate SPIN: _____ (Telecommunications)

Number of Years in Business: _____

***Signature certifies the proposed solution and services meet all requirements outline in this request and the vendor will comply with all specified requirements unless exceptions are noted below.**



**EXCEPTIONS TO SPECIFICATIONS AND/OR COMMENTS
(Attach additional pages, if needed)**

BID RESPONSE FORM (Page 2 of 15)

Cellular Telephone Services		
	E-rate Eligible	E-rate Ineligible
<p>Plan A-1. Monthly cost per cellular service plan with minimum 300 cellular minutes, custom calling features, nationwide roaming, nationwide long distance, 3000 shared peak minutes and unlimited direct connect/mobile to mobile type service <i>(provide basic plan pricing – specify the number of minutes included, nationwide long distance, in-plan calling, etc.)</i></p> <p style="padding-left: 40px;">_____ local minutes included</p> <p style="padding-left: 40px;">_____ nationwide long distance minutes included</p> <p style="padding-left: 40px;">_____ in-plan calling minutes included</p> <p>Estimated Taxes & Fees (specify all taxes and fees) <i>(if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services):</i></p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>
<p>Initial Non-Recurring Costs per Line</p> <p>Specify What This Charge Covers:</p>	<p>\$ _____ per line (one-time)</p>	<p>\$ _____ per line (one-time)</p>
<p>Any Additional Costs? If yes, specify:</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>
	E-rate Eligible	E-rate Ineligible
<p style="text-align: center;">Total Monthly Plan A-1 Per Line:</p>	<p>\$ _____ (one-time)</p> <p>\$ _____ (recurring)</p>	<p>\$ _____ (one-time)</p> <p>\$ _____ (recurring)</p>

BID RESPONSE FORM (Page 3 of 15)

Additional Costs (Plan A-1):	E-rate Eligible	E-rate Ineligible
Cost for additional cellular minute within local footprint.	\$ _____ per add'l minute	
Cost per additional cellular minute for long distance.	\$ _____ per add'l minute	
Addition of unlimited Blackberry/Blackberry-like Services	\$ _____ per line	\$ _____ per line
Addition of Data Plans for web, email, & other Internet Use (specify data allowance) Data Allowance _____ Data Allowance _____ Data Allowance _____	\$ _____ per line \$ _____ per line \$ _____ per line	\$ _____ per line \$ _____ per line \$ _____ per line
Any Additional Costs? If yes, specify:	\$ _____ one-time \$ _____ recurring	\$ _____ one-time \$ _____ recurring

BID RESPONSE FORM (Page 4 of 15)

Cellular Telephone Services		
	E-rate Eligible	E-rate Ineligible
<p>Plan A-2. Monthly cost per cellular service plan with minimum 300 cellular minutes, custom calling features, nationwide roaming, nationwide long distance, and 3000 shared peak minutes (<i>provide basic plan pricing – specify the number of minutes included, nationwide long distance, in-plan calling, etc.</i>)</p> <p style="text-align: center;">_____ local minutes included</p> <p style="text-align: center;">_____ nationwide long distance minutes included</p> <p style="text-align: center;">_____ in-plan calling minutes included</p> <p>Estimated Taxes & Fees (specify all taxes and fees) (<i>if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services</i>):</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>
<p>Initial Non-Recurring Costs per Line</p> <p>Specify What This Charge Covers:</p>	<p>\$ _____ per line (one-time)</p>	<p>\$ _____ per line (one-time)</p>
<p>Any Additional Costs? If yes, specify:</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>
	E-rate Eligible	E-rate Ineligible
<p style="text-align: center;">Total Monthly Plan A-2 Per Line:</p>	<p>\$ _____ (one-time)</p> <p>\$ _____ (recurring)</p>	<p>\$ _____ (one-time)</p> <p>\$ _____ (recurring)</p>

BID RESPONSE FORM (Page 5 of 15)

Additional Costs (Plan A-2):	E-rate Eligible	E-rate Ineligible
Cost for additional cellular minute within local footprint.	\$ _____ per add'l minute	
Cost per additional cellular minute for long distance.	\$ _____ per add'l minute	
Addition of unlimited Blackberry/Blackberry-like Services	\$ _____ per line	\$ _____ per line
Addition of Unlimited Direct Connect Capability:	\$ _____ per line	\$ _____ per line
Addition of Data Plans for web, email, & other Internet Use (specify data allowance) Data Allowance _____ Data Allowance _____ Data Allowance _____	\$ _____ per line \$ _____ per line \$ _____ per line	\$ _____ per line \$ _____ per line \$ _____ per line
Any Additional Costs? If yes, specify:	\$ _____ one-time \$ _____ recurring	\$ _____ one-time \$ _____ recurring

BID RESPONSE FORM (Page 6 of 15)

Cellular Telephone Services		
	E-rate Eligible	E-rate Ineligible
<p>Plan B-1. Monthly cost per cellular service plan with minimum 600 cellular minutes, custom calling features, nationwide roaming, nationwide long distance, 5000 shared peak minutes, unlimited direct connect/mobile to mobile type service, and unlimited Blackberry or Blackberry like data/internet/testing services (provide basic plan pricing – specify the number of minutes included, nationwide long distance, in-plan calling, etc.)</p> <p style="padding-left: 40px;">_____ local minutes included</p> <p style="padding-left: 40px;">_____ nationwide long distance minutes included</p> <p style="padding-left: 40px;">_____ in-plan calling minutes included</p> <p>Estimated Taxes & Fees (specify all taxes and fees) (if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services):</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>
<p>Initial Non-Recurring Costs per Line</p> <p>Specify What This Charge Covers:</p>	<p>\$ _____ per line (one-time)</p>	<p>\$ _____ per line (one-time)</p>
<p>Any Additional Costs? If yes, specify:</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>
	E-rate Eligible	E-rate Ineligible
<p>Total Monthly Plan B-1 Per Line:</p>	<p>\$ _____ (one-time)</p> <p>\$ _____ (recurring)</p>	<p>\$ _____ (one-time)</p> <p>\$ _____ (recurring)</p>

BID RESPONSE FORM (Page 7 of 15)

Additional Costs (Plan B-1):	E-rate Eligible	E-rate Ineligible
Cost for additional cellular minute within local footprint.	\$ _____ per add'l minute	
Cost per additional cellular minute for long distance.	\$ _____ per add'l minute	
Addition of Data Plans for web, email, & other Internet Use (specify data allowance) Data Allowance _____ Data Allowance _____ Data Allowance _____	\$ _____ per line \$ _____ per line \$ _____ per line	\$ _____ per line \$ _____ per line \$ _____ per line
Any Additional Costs? If yes, specify:	\$ _____ one-time \$ _____ recurring	\$ _____ one-time \$ _____ recurring

BID RESPONSE FORM (Page 8 of 15)

Cellular Telephone Services		
	E-rate Eligible	E-rate Ineligible
<p>Plan B-2. Monthly cost per cellular service plan with minimum 600 cellular minutes, custom calling features, nationwide roaming, nationwide long distance, 5000 shared peak minutes, and unlimited Blackberry or Blackberry like data/internet/testing services (provide basic plan pricing – specify the number of minutes included, nationwide long distance, in-plan calling, etc.)</p> <p style="padding-left: 40px;">_____ local minutes included</p> <p style="padding-left: 40px;">_____ nationwide long distance minutes included</p> <p style="padding-left: 40px;">_____ in-plan calling minutes included</p> <p>Estimated Taxes & Fees (specify all taxes and fees) (if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services):</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>
<p>Initial Non-Recurring Costs per Line</p> <p>Specify What This Charge Covers:</p>	<p>\$ _____ per line</p>	<p>\$ _____ per line</p>
<p>Any Additional Costs? If yes, specify:</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>
	E-rate Eligible	E-rate Ineligible
Total Monthly Plan B-2 Per Line:	<p>\$ _____</p> <p>(one-time)</p> <p>\$ _____</p> <p>(recurring)</p>	<p>\$ _____</p> <p>(one-time)</p> <p>\$ _____</p> <p>(recurring)</p>

BID RESPONSE FORM (Page 9 of 15)

Additional Costs (Plan B-2):	E-rate Eligible	E-rate Ineligible
Cost for additional cellular minute within local footprint.	\$ _____ per add'l minute	
Cost per additional cellular minute for long distance.	\$ _____ per add'l minute	
Addition of Unlimited Direct Connect Capability:	\$ _____ per line	\$ _____ per line
Addition of Data Plans for web, email, & other Internet Use (specify data allowance) Data Allowance _____ Data Allowance _____ Data Allowance _____	\$ _____ per line \$ _____ per line \$ _____ per line	\$ _____ per line \$ _____ per line \$ _____ per line
Any Additional Costs? If yes, specify:	\$ _____ one-time \$ _____ recurring	\$ _____ one-time \$ _____ recurring

BID RESPONSE FORM (Page 10 of 15)

Cellular Telephone Services		
	E-rate Eligible	E-rate Ineligible
<p>Plan C. Monthly cost per cellular service plan for Blackberry (or Blackberry like) data/internet/texting services with unlimited calling, unlimited text messaging, unlimited data downloads, custom calling features, and nationwide calling (provide basic plan pricing – specify the number of minutes included, nationwide long distance, in-plan calling, etc.)</p> <p style="padding-left: 40px;">_____ local minutes included</p> <p style="padding-left: 40px;">_____ nationwide long distance minutes included</p> <p style="padding-left: 40px;">_____ in-plan calling minutes included</p> <p>Estimated Taxes & Fees (specify all taxes and fees) (if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services):</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>
<p>Initial Non-Recurring Costs per Line</p> <p>Specify What This Charge Covers:</p>	<p>\$ _____ per line</p>	<p>\$ _____ per line</p>
<p>Any Additional Costs? If yes, specify:</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>
	E-rate Eligible	E-rate Ineligible
Total Monthly Plan C Per Line:	<p>\$ _____</p> <p>(one-time)</p> <p>\$ _____</p> <p>(recurring)</p>	<p>\$ _____</p> <p>(one-time)</p> <p>\$ _____</p> <p>(recurring)</p>

BID RESPONSE FORM (Page 11 of 15)

Additional Costs (Plan C):	E-rate Eligible	E-rate Ineligible
Any Additional Costs? If yes, specify:	\$ _____ one-time	\$ _____ one-time
	\$ _____ recurring	\$ _____ recurring

BID RESPONSE FORM (Page 12 of 15)

Cellular Telephone Services		
	E-rate Eligible	E-rate Ineligible
<p>Plan D. Monthly cost per cellular service plan for Blackberry (or Blackberry like) data/internet/texting services with unlimited calling, unlimited text messaging, unlimited data downloads, custom calling features, nationwide calling, and nationwide roaming (provide basic plan pricing – specify the number of minutes included, nationwide long distance, in-plan calling, etc.)</p> <p style="text-align: center;">_____ local minutes included</p> <p style="text-align: center;">_____ nationwide long distance minutes included</p> <p style="text-align: center;">_____ in-plan calling minutes included</p> <p>Estimated Taxes & Fees (specify all taxes and fees) (if an estimate is not included the district will conclude that the taxes and fees are included in the quoted prices for each of the services):</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>	<p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p> <p>\$ _____ per line</p>
<p>Initial Non-Recurring Costs per Line</p> <p>Specify What This Charge Covers:</p>	<p>\$ _____ per line</p>	<p>\$ _____ per line</p>
<p>Any Additional Costs? If yes, specify:</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>	<p>\$ _____ one-time</p> <p>\$ _____ recurring</p>
	E-rate Eligible	E-rate Ineligible
Total Monthly Plan D Per Line:	<p>\$ _____</p> <p>(one-time)</p> <p>\$ _____</p> <p>(recurring)</p>	<p>\$ _____</p> <p>(one-time)</p> <p>\$ _____</p> <p>(recurring)</p>

BID RESPONSE FORM (Page 13 of 15)

Additional Costs (Plan D):	E-rate Eligible	E-rate Ineligible
Any Additional Costs? If yes, specify:	\$ _____ one-time	\$ _____ one-time
	\$ _____ recurring	\$ _____ recurring

BID RESPONSE FORM (Page 14 of 15)

	E-rate Ineligible	E-rate Ineligible
	One-Time Cost	Optional Maintenance Plan
Phones: Cost for Phone: <i>Note: The Cell Phones themselves are not covered under E-rate therefore a separate quote for the phones must be provided in addition to the quote for the service</i> (Add additional models, and pages, if necessary).		
Make/Model/Cost of Proposed Cellular Phone only:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Proposed Cellular Phone only:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Blackberry (or Blackberry like) Phone Proposed:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Blackberry (or Blackberry like) Phone with Direct Connect Capability Proposed:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Smartphone Proposed:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Smartphone Proposed:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Proposed Cellular Phone with Direct Connect:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Make/Model/Cost of Proposed Cellular Phone with Direct Connect:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)
Additional Models/Capabilities:	\$ _____ phone unit (one-time)	\$ _____ phone unit (per month)

BID RESPONSE FORM (Page 15 of 15)

	E-rate Eligible	E-rate Ineligible
Cellular Wireless Internet Cards (i.e. USB, Aircards, etc.) (specify service plans, bandwidth, and features – add pages if needed to provide pricing for multiple plans)	<i>Not Eligible</i>	\$ _____ mo./unit
Initial Non-Recurring Costs per Line Specify What This Charge Covers:	<i>Not Eligible</i>	\$ _____ per unit (one-time)
Any Additional Costs? If yes, specify:	<i>Not Eligible</i>	\$ _____ mo./unit

Other Optional Services (Specify):	\$ _____ one-time	\$ _____ one-time
	\$ _____ recurring	\$ _____ recurring

Reminder: Per E-rate guidance: “An applicant may not receive free or discounted services from a service provider that have the effect of providing a discount level to the applicant greater than the discount allowed for Schools and Libraries support.” According to the FCC’s clarification of the Sixth Report and Order (DA 10-2355), “service providers cannot offer special equipment discounts or equipment with service arrangements to E-rate recipients that are not currently available to some other class of subscribers or segment of the public.”

The bid will be awarded on the basis of a collective grand total for E-rate *eligible* services not on an item-by-item basis. Award will be made to the responsive bidder offering a proposal that is deemed the most acceptable and advantageous to the Macon County School system.